



BUSINESSES FOR SALE SPRING 2010

LUCAS & WESTON
THE BUSINESS SALES EXPERTS

Project STEAM - Specialist Rail Contractor

Established in 2001. Flexible lease options. Management retainable. Strong Forward order book. Quality Management Systems. Ongoing rail infrastructure investment. Low overheads. Blue chip client base. Expansion potential. Experienced workforce. Synergies for trade buyer. Turnover £2.3m+, GP 14%, Profit £177,142 (y/e 31.07.08).

Project VENUS - Introduction Agency

Established 2003 - Management retainable - 4500+ member database - Competitive fee structure - Trade group ABIA Member - Expansion potential - Experienced workforce - Synergies for trade buyer - Strong cash flow generation - Adjusted Net Profit £75,596 (y/e 31.03.09).

Project TIGER - Profitable Niche Print & Packaging

Established in 2000. Management retainable. ISO 14001 accreditation. Prestigious client base. Trade group BPMA member. Expansion potential. Experienced workforce. Synergies for trade buyer. Diversified industry sectors serviced. Draft T/o £1.5m+, GP 27.4%, Net Profit £212,588 (y/e 31.03.09).

Project TELLUS - Hire & Sales of Pipeline Testing Equipment

Established in 1972. Low overheads. Flexible lease options. Management retainable. Consistently profitable. Blue chip client base. Expansion potential. Experienced workforce. Synergies for trade buyer. Turnover £462k, GP 87.1%, Net Profit £164,706 (y/e 30.09.09).

Project WOLF - Building Contractor / Local Authority Building Services / Construction

Established in 1960. Expansion potential. Strong forward order book. Blue chip and public sector clients. Excellent reputation. Skilled loyal workforce. Federation of Master Builders, NHBC and Constructionline. Turnover £2.2m+, Profit £250k (year ended 31/12/09).

Project RENEW - Fast Growth Self Skip Hire & Recycling

Established 2002 - Cash generative - 75% profit growth in 4 years - Excellent client retention - Expansion potential - Strong cash flow - Hardly any local competition - Experienced drivers and crew - Synergies for trade buyer with existing facilities - Turnover £1.2m, GP 56.4%, Net Profit £186k (Year ended 31.05.09)

Project VOLT - Electrical Contractors & Maintenance **UNDER OFFER**

Established 1995. Management retainable. Reactive/passive marketing. Accredited proven systems. Qualified & skilled workforce. Synergies for trade buyer. Strong cash flow generation. Local Authority & Public Sector clients. Expansion potential from existing premises. Turnover £2,129,820, GP 30.6%, Net £250,889 (Year ended 31.03.09).

Project MARS - Unique Global Niche Leisure Opportunity

Unique, only one in the world, opportunity. Well established and proven business model. Turnkey operation. Relocatable world wide. Expansion potential. Full training and handover available. Contact us for further details.

Project TICKER - Niche Proprietary Stockmarket Prediction Software

Well established. Proprietary IP. Massive global expansion potential. Fully automated backend and fulfilment. Economies of scale for the right buyer. Windows .NET based. Well developed and in current stable version, good for three years before next upgrade. Easily run and managed. Turnover £230k, adjusted net profit £141k+ (year ending 31.03.10).

COMING SOON..

Project EOS – Global Training Provider – Turnover £3.5m

Project VELVET – Niche Automotive Parts Manufacturer – Turnover £3.4m+

RECENTLY SOLD

Project METAL – Niche Engineering & Precision Parts

Project BEAM – Joinery

Project ATLAS – Fork Lift Truck and Driver Training

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Project ACORN - Niche Automotive Parts & Accessories - Midlands

Established 2002. Flexible lease options. ISO 9001 accreditation. Debt free with no borrowings. Top organic listings on Google™. Expansion potential. Experienced workforce. Synergies for trade buyer. Expertise in web technologies and marketing. T/o £1.28m+, GP 46.1%, Net Profit £140,811 (y/e 31.03.09).

Project ARCUS - Archive, Storage & Document Handling

Established 1997. Over 200,000 boxes. O'Neil software systems. Excellent client retention. Significant repeat business. Up-to-date IT Infrastructure. Expansion capacity - room to grow - Versatile and well equipped freehold properties. Synergies for trade buyer with existing premises - Desirable, diversified and profitable blue chip client base. Turnover £1.3m. (y/e 31.12.08)

Project BADGER - Fast Growth Groundworks Contractor

Established in 2002. Flexible lease options. Management retainable. Strong Forward order book. 1,498% Growth in five years. CHAS & CITB Accredited. Forecast turnover for 2010, £4m. Low overheads. Blue chip client base. Expansion potential. Experienced workforce. Synergies for trade buyer. Very profitable business model. Turnover £2.7m+, GP 25.2%, Net Profit £269,977 (y/e 31.03.09).

Project BOND - Specialist Damp Proofing Contractor

Retirement sale. Expansion potential. Well established. One owner retainable. Skilled and loyal workforce. Trade accreditation's and affiliations. Blue-chip and Local Authority clients. Synergies for trade buyer with existing premises and overhead. Adjusted Net Profit £137,377 (Year ended 30.09.09). Offers in the region of £400,000 including NAV of £319,723.

Project GIFT - High End Corporate Wines, Gifts and Hampers

Established 1992 (Ltd in 2000) - Expansion potential - Flexible handover available - Reactive/passive marketing
- Strong cash flow generation - Multinational blue chip clients - Consistent demand from corporate client base -
Massive synergies for trade buyer with existing premises - T/o £511,576, Net £85k+ (Draft Year end 31.09.09).

Project DOLOMITE - East Anglia - Marble & Granite Specialists

Established 1991. Skilled workforce. Diversified product range. 60/40 split trade vs retail. 90% of work within a 50 mile radius. Expanding and developing catchment area. Synergies for trade buyer with existing facilities. Turnover £875,698, (year ended 31.08.08).

Project LINE - Road Marking Contractor

Established in 2001. Flexible lease. Excellent reputation. Debt free with no borrowings. Gov't and Local Authority Clients. Expansion potential. Experienced workforce. Synergies for trade buyer. Flexible and full handover available. Draft T/o £452k+, GP 55%, Net Profit £160k (y/e 31.03.09).

Project IGNIS - Fire & Thermal Installation Services

Relocatable. Established in 2000. ISO 9001 accreditation. Current management retainable. Experienced subcontract workforce. Excellent reputation. Expansion potential. Blue chip client base. Strong repeat business. Low overheads and synergies for trade buyer. Forecast T/o £1.28m+, GP 38%, Net Profit £130,000 (y/e 31.07.10).

Not all our business sale instructions are listed here. You are advised to sign up for our e-mail update.

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